



Association
of European
Businesses

Press-release

23 April 2020

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q1 2020 IN RUSSIA INCREASED BY 8%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

“Market figures of the Q1 do not reflect the current realities since full scale crisis situation appeared first in April. Taking into account, that due to low season Q1 dynamics is traditionally low market growth 8% seems to be good news. However, we all understand that under circumstances during the next 12+ months we will not see any market growth. Our industry was not included into the list of mostly affected by the crisis. But it does not mean that we and our end customers have not been harmed. In order not to find yourselves in a situation when there are nobody to save, it is necessary to conduct effective measures of state support already now. The overall recovery of the economy will also depend on how our end customers will go through this crisis and how quickly they will be able to recover. While the economy recovery will not be possible without further infrastructure development, housebuilding and road construction. Hardly most our customers now have money to pay utilization fee. Therefore, we plan to address the Government and the Ministry of Industry and Trade with a recommendation to cancel utilization fee payment until the end of 2020. For all machines, which are not manufactured in Russia in series, we propose to set zero utilization fee. In order to keep machines working in the current situation we propose to set customs duty for spare parts to zero until the end of 2020. Situation is worsening rapidly leaving no time for long discussions. It is very important to act fast and we hope our proposals will be heard”.

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Attachments:

Sales of new construction equipment for Q I 2020/2019 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR I Q 2020/2019 IN RUSSIA

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, ПТЗ, РМ-Терекс, Четра, Эксмаш, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta, Hidromek, Hitachi, Hyundai, JCB, Komatsu, Liebherr, UMG СДМ, Volvo.

* РМ-Терекс, Эксмаш, Bell Equipment - data only for 2019

* UMG СДМ - data since January 2020

Backhoe-Loaders		
1 Q 2020	1 Q 2019	%
773	581	33%

	Backhoe-Loaders		
	2020	2019	2020 / 2019
January	226	148	53%
February	245	209	17%
March	302	224	35%
April		301	
May		225	
June		332	
July		331	
August		306	
September		350	
October		372	
November		311	
December		591	
Total	773	3700	

Crawler Excavators		
1 Q 2020	1 Q 2019	%
900	831	8%

	Crawler Excavators		
	2020	2019	2020 / 2019
January	213	198	8%
February	279	340	-18%
March	408	293	39%
April		336	
May		302	
June		344	
July		400	
August		346	
September		364	
October		353	
November		321	
December		525	
Total	900	4 122	

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Skid Steer Loaders		
1 Q 2020	1 Q 2019	%
284	249	14%

	Skid Steer Loaders		
	2020	2019	2020 / 2019
January	82	59	39%
February	89	36	147%
March	113	154	-27%
April		100	
May		83	
June		101	
July		128	
August		72	
September		104	
October		105	
November		126	
December		234	
Total	284	1 302	

Wheel Loaders		
1 Q 2020	1 Q 2019	%
220	261	-16%

	Wheel Loaders		
	2020	2019	2020 / 2019
January	36	62	-42%
February	77	91	-15%
March	107	108	-1%
April		127	
May		96	
June		123	
July		87	
August		91	
September		89	
October		82	
November		111	
December		102	
Total	220	1 169	

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Crawler Tractors		
1 Q 2020	1 Q 2019	%
224	230	-3%

	Crawler Tractors		
	2020	2019	2020 / 2019
January	43	67	-36%
February	89	83	7%
March	92	80	15%
April		97	
May		84	
June		116	
July		107	
August		99	
September		70	
October		79	
November		101	
December		133	
Total	224	1 116	

Wheel Excavators		
1 Q 2020	1 Q 2019	%
124	122	2%

	Wheel Excavators		
	2020	2019	2020 / 2019
January	34	26	31%
February	34	42	-19%
March	56	54	4%
April		56	
May		55	
June		48	
July		71	
August		62	
September		75	
October		74	
November		53	
December		102	
Total	124	718	

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Motor Graders		
1 Q 2020	1 Q 2019	%
100	129	-22%

	Motor Graders		
	2020	2019	2020 / 2019
January	26	31	-16%
February	29	56	-48%
March	45	42	7%
April		61	
May		42	
June		62	
July		52	
August		58	
September		58	
October		77	
November		66	
December		79	
Total	100	684	

Articulated Haulers		
1 Q 2020	1 Q 2019	%
37	24	54%

	Articulated Haulers		
	2020	2019	2020 / 2019
January	0	2	-
February	16	7	129%
March	21	15	40%
April		30	
May		29	
June		25	
July		15	
August		21	
September		18	
October		18	
November		10	
December		16	
Total	37	206	

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Rigid Frame Haulers		
1 Q 2020	1 Q 2019	%
34	70	-51%

	Rigid Frame Haulers		
	2020	2019	2020 / 2019
January	11	21	-48%
February	12	21	-43%
March	11	28	-61%
April		16	
May		25	
June		21	
July		13	
August		18	
September		9	
October		31	
November		17	
December		24	
Total	34	244	

Total:

1 Q 2020	1 Q 2019	%
2696	2497	8%

When using this data, please always refer to the Association of European Businesses.

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